

VALENCIA PROPERTY

Why You Should Sell Your Home With Valencia Property

Established 1998 | Buyer's Agent & International Sales Specialist | Valencia, Spain

As a seller of property in Valencia, Valencia Property is the best solution you can use to reach the international market. Established for well over 25 years, we are best known as a buyers' agent working for international clients from all over the world who want to buy in Valencia. We are the number one result for many property search terms in Valencia on most search engines, and the only agency in the city with a podcast, a YouTube channel, a regularly updated blog and a full property listings platform.

What most people don't know is that we also act for sellers — and we do it regularly, with huge success.

90%+

of properties listed sold
within a short time

25+

years established in the
Valencia market

2%

maximum seller fee —
vs the 3% standard

In many cases, selling through Valencia Property costs you nothing. If we bring you one of our own clients, you pay us no commission at all.

The Valencia Property Sales Package

There is no other agency in Valencia able to offer such a comprehensive package for reaching the international market. Our long-established website ranks above the main portals in Spain for property buying terms, attracting thousands of visits every month. Add to this our social media presence, 360° imaging through our collaboration with Giraffe360 (unique in the Valencia region and rare in Spain), drone photography, video, international portals, and a wide network of collaborating agencies — and you have the greatest possible reach for your property.

Crucially, unlike most agents, we have an active, long-term funnel of buying clients who can look at your property immediately. We also have a reputation for descriptions that people actually read.

Our Reach

Our reach goes well beyond Valencia and Spain. We are the reference point for Valencian real estate internationally, and are regularly contacted by journalists

and publications in the UK, the US, and other English-speaking markets. In the last year we have appeared in national publications across these markets, bringing further interest to properties in Valencia.

We also work with agencies around the world who send clients to us, knowing their clients will receive the best service and the greatest choice by working with Valencia Property on the ground here.

The Valencia Property Network

Our network in and around Valencia is without equal. We only accept properties that are clean — no illegal builds, no unresolved defects, no paperwork problems. This matters to collaborating agencies because their clients can buy with confidence. Many agencies in Valencia actively seek out our listings for this reason.

We also qualify buyers before they visit. Every person who comes to see your property will have finance in place or be a cash buyer ready to move. No tyre-kickers. No weekend warriors. No agents using your property as filler before selling the one they really want to shift. This protects your property from being burned on the market by overexposure to unqualified interest.

Pricing

Valencia Property has always been a buyer's agent. We work for the buyer to find their perfect property. If you have a property our clients want, we will not charge you anything for the sale.

The only time we charge a seller is when we sell your property through another agency's client — in which case the fee is 2%, compared to the 3% standard across Valencia. Either way, you are paying less than the market rate while getting more than the market can offer.

We do not charge both sides of a transaction. We believe this creates a conflict of interest and we will not do it. If the buyer coming to your property is from another agency, we will tell you clearly so there are no surprises.

Our Promise

We will not lie to you. If we think your property is a difficult sale — whether due to price expectations, location, condition, or the current market — we will tell you. We will not take on a property we do not believe we can sell. That wastes our time, your time, and the time of potential buyers. We will not spend the next six months calling you weekly asking you to drop the price. If there are difficulties with paperwork, we will guide you through

what needs to happen before the property goes on the market.

The Team

Valencia Property has a solid, experienced, bilingual team with decades of combined experience in Valencia and in this market specifically. Whether you deal with Graham, the CEO, who has been working in Valencia property for almost 25 years, or any of our experienced team members, you will notice there is very little staff turnover. We know our jobs. We work well together and for you. Our reviews consistently name individuals — because the people who did the work made the difference.

We cover Valencia city, the suburbs within 20km to the north and west, and the coastline south towards Cullera, Gandia, Denia and Javea. If your property falls outside these areas and is exceptional, get in touch anyway — and if we can't help, we will tell you honestly who can.

Areas Covered

Valencia city | Suburbs within 20km north and west |
Coastal stretch south to Cullera, Gandia, Denia and
Javea

Thinking About Selling?

Read the full article and get in touch to discuss your property with the team.

[Read the full article at Valencia Property](#)